



ESPIIONAGE

THE SUN TZU BRIEF

AMES :: Using Spies

CLAVELL :: The Use of Spies

WING :: The Use of Intelligence

HANZHANG :: Use of Spies

SAWYER :: Employing Spies

KRAUSE :: Gathering Intelligence

HUANG :: Espionage

GRIFFITH :: Employment of Secret Agents

CLEARY :: On the Use of Spies

Foreknowledge is the ultimate competitive advantage.

“A major military operation is a severe drain on the nation, and may be kept up for years in the struggle for one day’s victory. So to fail to know the conditions of opponents because of reluctance to give rewards for intelligence is extremely inhumane, uncharacteristic of a true military leader, uncharacteristic of an assistant of the government, uncharacteristic of a victorious chief. So what enables an intelligent government and a wise military leadership to overcome others and achieve extraordinary accomplishments is foreknowledge.” **CLEARY**

“Thus the reason the farsighted ruler and his superior commander conquer the enemy at every move, is foreknowledge. Such foreknowledge cannot be had from ghosts and spirits, deduced by comparison with past events, or verified by astrological calculations. It must come from people-people who know the enemy’s situation.” **AMES**

“What is called foreknowledge cannot be elicited from spirits, nor from gods, nor by analog with past events, nor from calculations. It must be obtained from men who know the enemy situation.” **GRIFFITH**

“Generally in the case of armies you wish to strike, cities you wish to attack, and people you wish to assassinate, you must know the names of the garrison commander, the staff officers, the ushers, gate keepers, and the bodyguards. You must instruct your agents to inquire into these matters in minute detail.” **GRIFFITH**